GARY W. HERVIOU Vice President

ANA®

A NEUMANN & ASSOCIATES, LLC Postal Box 500 84 First Ave Atlantic Highlands New Jersey 07716



FOCUS	 Valuations – an independent 3rd party "fair-market appraisal" for many different purposes – no obligation to sell – updates within 24 months M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return
EDUCATION and EXPERIENCE	 Seton Hall University, BS Business Management and Marketing Small family business owner for 25 years Manage and develop commercial real estate properties
WHAT OUR CLIENTS CAN EXPECT	 Professional Approach – over 3 decades experience and nationwide network Confidentiality – maintained and preserved at every step of the process Efficient Marketing – pinpoint execution maximizes exposure Qualified Buyers – pre qualification process ensures no wasted effort Cost-Efficiency – no retainer or consultation fees thus limits seller risk Success – 85% of viable businesses sold within 12 months of engagement
LICENSES and ASSOCIATIONS	 Licensed under NJ and PA real estate laws Multiple NJ Chambers of Commerce March of Dimes – Central Jersey Chapter
ACTIVITIES	 Landscaping and gardening Sports photography and memorabilia Quality time with family (wife and 2 children) and friends