## A Neumann & Associates, LLC



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## FOR IMMEDIATE RELEASE

## Firm Announces Deal Closing For Commercial Printing / Direct Mail Operation in Florida

Atlantic Highlands, NJ – April 10, 2023 - A Neumann & Associates, LLC, a market leading Mergers & Acquisitions and business brokerage advisory firm headquartered in New Jersey with multiple offices along the East Coast just announced the sale of a Commercial Printing & Direct Mail operation in Florida.

The Company is a well-known integrated Print & Direct Mail Services company providing a wide array of print and direct mail campaigns including complimentary digital services to a nationwide client base. The company's biggest competency is their variable color digital printing of complex data driven projects. The firm enjoys significant operating margins, documented profitability, and significant owner benefit. This business currently operates from a conveniently located 55,000 sq. ft. leased flex-space facility near a large Metropolitan area. It has office space, warehouse and production in one location.

The Company was fully reviewed and conservatively appraised by a well-known national valuation firm at 4.6x EBITDA (2022). The deal was closed at a \$7.2m transaction level.

As in many previous transactions, A Neumann & Associates provided introductions to various acquisition lenders for this transaction and was fundamental in supporting the financing for the acquisition of the company.

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A Neumann & Associates, LLC is a professional mergers & acquisitions and business broker firm having assisted business owners and buyers in the business valuation and business transfer process for the past 20 years. With an A+ Better Business Bureau rating, the company has senior trusted professionals with a deep knowledge base in multiple field offices along the East Coast and has performed thousands of business valuations and deal closings in its history. The firm's competitive transaction fees are based on successfully completing transactions. For more information, please contact A Neumann & Associates, LLC. at 732-872-6777 or Info@NeumannAssociates.com