



TODD PLUMMER
Managing Director



A NEUMANN & ASSOCIATES, LLC
Postal Box 500
84 First Ave
Atlantic Highlands
New Jersey
07716

FOCUS

- Valuations: Independent, 3rd party “fair market appraisal” for many different purposes; no obligation to sell - updates within 24 months
- M&A Advisory: From valuation to confidential marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return using a proven process honed over 30 years and hundreds of deals

**EDUCATION and
EXPERIENCE**

- Twenty-five years of business ownership experience in multiple industries including Food and Beverage, Software and Financial Services
- Successfully managed the start-up, growth and expansion and exit strategies for 3 companies
- Passionate about helping mid-sized companies, management and ownership achieve operational efficiency and financial goals
- Clarion University of Pennsylvania – BBA Finance

**WHAT OUR
CLIENTS CAN
EXPECT**

- Professional Approach - over 3 decades experience and nationwide network
- Confidentiality - maintained and preserved at every step of the process
- Efficient Marketing - pinpointed execution maximizes exposure
- Qualified Buyers - pre-qualification process ensures no wasted effort
- Cost-Efficiency - no retainer or consultation fees limits seller’s risks
- Success - 85% of viable businesses sold within 12-month engagement

**PROFESSIONAL
MEMBERSHIPS
and LICENSES**

- Member of various Chamber of Commerce in Pennsylvania and Maryland
- Licensed (Previous): FINRA Series 7, Series 65 and Series 63

ACTIVITIES

- Enjoys quality time with family (wife and 2 sons) and friends
 - Voluntary activities with The Caring Cupboard Food Bank and Children’s Miracle Network
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