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**MATTHEW SMOORENBURG**  
Managing Director



**A NEUMANN & ASSOCIATES, LLC**  
**Postal Box 500**  
**84 First Ave**  
**Atlantic Highlands**  
**New Jersey**  
**07716**

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**FOCUS**

- Valuations: Independent, 3rd party “fair market appraisal” for many different purposes; no obligation to sell - updates within 24 months
- M&A Advisory: From valuation to confidential marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return using a proven process honed over 30 years and hundreds of deals

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**EDUCATION and  
EXPERIENCE**

- 30 years of experience as an Entrepreneur/Business Owner Business startup IT Hardware and Software sales, Logistics, Construction
- Business School Netherlands, Master of Business Administration
- Kedge Business School (Groupe Grandes Ecole de Commerces, Bordeaux France), Bachelor Business Management
- Cornell University: Executive Education Finance

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**WHAT OUR  
CLIENTS CAN  
EXPECT**

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpointed execution maximizes exposure
- Qualified Buyers – pre-qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees limits seller’s risks
- Success – 85% of viable businesses sold within 12 months of engagement

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**PROFESSIONAL  
MEMBERSHIPS  
and LICENSES**

- Multiple South Florida Chambers of Commerce
- Florida Real Estate License
- Languages: English, French, Dutch, Spanish, Haitian Kreyol

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**ACTIVITIES**

- International Travel, Culture, History
  - Quality time with family (wife and 2 boys) and friends
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