## A Neumann & Associates, LLC



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## **FOR IMMEDIATE RELEASE**

## Firm Announces Deal Closing For A Commercial HVAC Contractor in the Connecticut Region

Atlantic Highlands, NJ – July 18 2025 - <u>A Neumann & Associates, LLC</u>, a market leading Mergers & Acquisitions and business brokerage advisory firm headquartered in New Jersey with multiple offices along the East Coast just announced the sale of a \$4m HVAC operation.

The well-known company provides equipment replacement, new installment and service to a primarily residential client base throughout the Connecticut region. The firm enjoys significant operating margins, documented profitability and significant owner benefit. This business currently operates from a conveniently located 10,000 sq. ft. leased warehouse in Connecticut and enjoys a strong competitive advantage in the service area through its reputation built over 25 years servicing the community.

The company had been fully reviewed and conservatively appraised by an accredited national valuation firm at 4.3x EBITA (ttm) and by implementing the proposed deal structure, the buyer obtains more than \$470,000 benefit in after-acquisition-debt cash flow in Year #1 – over 65% return on equity investment.

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A Neumann & Associates, LLC is a professional mergers & acquisitions and business broker firm having assisted business owners and buyers in the business valuation and business transfer process for the past 20 years. With an A+ Better Business Bureau rating, the company has senior trusted professionals with a deep knowledge base in multiple field offices along the East Coast and has performed thousands of business valuations and deal closings in its history. The firm's competitive transaction fees are based on successfully completing transactions. For more information, please contact A Neumann & Associates, LLC. at 732-872-6777 or Info@NeumannAssociates.com